

ASSOCIATE CONVERSION PROGRAM

Benefits of transitioning your clinical engineering team to TRIMEDX employment



A leading provider and driver of innovation

In total clinical asset management, TRIMEDX manages every aspect of capital equipment performance for thousands of healthcare facilities—including the teams servicing those assets day-to-day.

To make that possible, we adopt in-house clinical engineering teams as TRIMEDX associates, then continually invest in the technology to grow their skills, capabilities and career opportunities.

As TRIMEDX insourced associates, clinical engineers remain at your facility but report to TRIMEDX. We then equip them with the training, technology and tools they need to drive innovation at a level that increases service capabilities and reduces your reliance on costly, external service contracts.

OVER
\$8M

INVESTMENT ANNUALLY
IN TRAINING AND
DEVELOPMENT
OPPORTUNITIES



BY BECOMING A TRIMEDX ASSOCIATE, YOUR CLINICAL ENGINEERS CAN EXPECT:



Continuous investment in knowledge and skills training

- Over \$8M investment annually in training and development opportunities that's never affected by hospital budget fluctuations.
- Ongoing process improvement to match the right technological resources and regulatory support to our technicians' work environment, creating greater efficiency in their day-to-day operations.
- Skills development tailored to the needs of your hospital, gaps in your performance metrics and each associate's career aspirations.
- Peer-to-peer knowledge exchange with a nationwide community of technicians who support one another, share best practices and troubleshoot challenges as a community.



Organizational dedication to associate engagement and growth

- Expanded career paths, both within your hospital and across the TRIMEDX organization, that offer leadership training opportunities nationwide.
- Opportunities to help shape organizational continuous improvement through frequent surveys and a variety of continuous improvement feedback channels.
- A growing menu of engagement initiatives, including recognition opportunities, programs, cross-training and continuous improvement projects.
- Domestic and international volunteer opportunities through the TRIMEDX Foundation.

Founded by healthcare providers, we understand the intricacies of patient care delivery.

We know building high-performing teams is a big and costly job, and we do so without added burden or undue disruption to your hospital operations. When you partner with TRIMEDX, we'll lighten your heavy workload and expenses so **you can focus on patients while we manage your recruitment, human capital and expense management.**



All recruitment for TRIMEDX clinical engineering roles within your health system

- Full support by the TRIMEDX Human Resources team.
- Reduced time to fill open positions.
- Highly competitive compensation and benefits packages.
- Access to our talented network of industry professionals.



All aspects of human capital and expense management

- Focused resource planning, so you're well equipped to meet long-term goals of your clinical engineering program.
- Data-driven performance monitoring and management.
- Dedicated reporting structure with TRIMEDX to drive performance and success metrics, freeing hospital leadership to manage other challenges to patient care delivery.

THE RESULTS ARE CLEAR:

Our results and the satisfaction of TRIMEDX associates are well documented. Let us do the same for your organization.

- ✓ High-performing associates who are motivated and invested in your long-term success.
- ✓ Improved equipment performance, lifecycle and compliance through increased technician training and development.
- ✓ Reduced expense, with faster response time and higher device uptime, all from your local technician.



Explore what TRIMEDX can do for your health system and clinical engineering teams:

trimedx.com or 877-TRIMEDX

UNLOCK THE **FULL**
POTENTIAL OF YOUR
CLINICAL ASSETS



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